Edell Eric J

SUITE 540

7900 GLADES ROAD

(Middle)

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| Washington, D.C. 205 | 49 |
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STATEMENT OF CHANGES IN BENE Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

OMB APPROVAL

| MENT OF CHANGES IN BENEFICIAL OWNERSHIP | CIVID INGITIDET. | 3233-020 |
|--|--------------------------|----------|
| | Estimated average burden | |
| Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 | hours per response: | 0. |
| Filed pursuant to Section 10(a) of the Sectimes Exchange Act of 1934 | | |

| 1. Name and Address of Reporting Person* Edell Eric J | | | | | | 2. Issuer Name and Ticker or Trading Symbol ZoomInfo Technologies Inc. [ZI] | | | | | | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director X 10% Owner Officer (give title xx Other (specify | | | | | |
|--|---|---|-----------|-------------|---|--|---|---|--|---------|---|----------------------------|--|--|--|---|--|--|
| | ast) (First) (Middle 900 GLADES ROAD UITE 540 treet) OCA RATON FL 33434 City) (State) (Zip) Table I | | | | | 3. Dat 08/11 | | | nsaction (Month/Day/Year) | | | | | Officer (give title X Other (specify below) See Remarks | | | | |
| (Street) | RATON 1 | FL | 33434 | | | 4. If A | mend | ment, Date | e of Origi | nal Fi | iled (Month/ | Day/Year) | (| Forn | n filed by | One Re | eporting Pe | Applicable Line) erson eporting Person |
| (City) | (| (State) | (Zip) | | | | | | | | | | | | | | | |
| | | | Table I - | Non-l | Deriva | _ | | | Acquir | ed, | Dispose | d of, or | Beneficia | lly Owned | l | 1 | | |
| 1. Title of Security (Instr. 3) | | 2. Transaction Date (Month/Day/Y | | ear) E | 2A. Deemed Execution Date, if any (Month/Day/Year) | | 3. Transaction Code (Instr. 8) | | | | 5. Amount of Securities Beneficially Owned Following Reported | | Form: Direct (D) or Indirect | | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | | | |
| | | | | | | | | | Code | v | Amount | (A) o (D) | r Price | Transaction (Instr. 3 and | ı(s) I 4) | | | |
| Class A C | Common S | tock | | 08/ | 11/202 | !1 | | | C ⁽⁹⁾ | | 30,440 | 0 A | (5) | 30,44 | 10 | I(3)(| | See footnotes ⁽³⁾⁽⁴⁾⁽⁸⁾ |
| Class A C | Common S | tock | | 08/11/2021 | | .1 | | C ⁽⁹⁾ | | 281,13 | 0 A | (6) | 281,1 | 30 | I(| (1) | See footnote ⁽¹⁾ | |
| Class A C | Common S | tock | | 08/ | 11/202 | 1 | | | C ⁽⁹⁾ | | 928,06 | 9 A | (6) | 928,0 | 69 | I(2)(4)(8) See footnotes(2)(4)(8 | | |
| Class A C | Common S | tock | | 08/11/202 | | 21 | | C ⁽⁹⁾ | | 212,774 | '4 A | A (6) | 1,210,283 | | I ⁽⁴⁾⁽ | (/)(0) | See footnotes ⁽⁴⁾⁽⁷⁾⁽⁸⁾ | |
| Class A C | Common S | tock | | 08/ | 11/202 | 1 | | | S ⁽⁹⁾ | | 30,440 | 0 D | \$62(9) | 0 | | I(3)(| . 4)(0) | See footnotes ⁽³⁾⁽⁴⁾⁽⁸⁾ |
| Class A C | Common S | tock | | 08/ | 11/202 | 1 | | | S ⁽⁹⁾ | | 281,13 | 0 D | \$62 ⁽⁹⁾ | 0 | | I(| (1) | See footnote ⁽¹⁾ |
| Class A C | Common S | nmon Stock 08 | | 08/ | 08/11/2021 | | ı | | S ⁽⁹⁾ | 928,06 | 9 D | D \$62 ⁽⁹⁾ | 0 | | I ⁽²⁾⁽ | 4)(8) | See footnotes ⁽²⁾⁽⁴⁾⁽⁸⁾ | |
| Class A C | Common S | tock | | 08/ | 11/202 | 1 | | | S ⁽⁹⁾ | | 212,77 | '4 D | \$62 ⁽⁹⁾ | 997,5 | 09 | I ⁽⁴⁾⁽ | | See footnotes ⁽⁴⁾⁽⁷⁾⁽⁸⁾ |
| | | | Table | | | | | | | | | | eneficiall ecurities) | y Owned | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) 3. Deem Execution if any (Month/Day | | Date, Trans | | 5. Numbe Derivative Securities Acquired or Dispos of (D) (Ins 3, 4 and 5 | | vative urities uired (A) isposed 0) (Instr. | 6. Date Exercis Expiration Dat (Month/Day/Ye | | te | e Securitie | | | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) | 10. Ownersh Form: Direct (D) or Indirect (I) (Instr. | Beneficial Ownership ct (Instr. 4) | |
| | | | | | Code | v | (A) | (D) | Date Exercisa | ıble | Expiration Date | Title | Amount or Number of Shares | | (Instr. | 1) | | |
| Class C Common Stock | (5) | 08/11/2021 | | | C ⁽⁹⁾ | | | 30,440 | (5) | | (5) | Class A Common Stock | 30,440 | \$0 | 303 | ,194 | I ⁽³⁾⁽⁴⁾⁽⁸⁾ | See footnotes ⁽³⁾ (4)(8) |
| Class C Common Stock | (5) | | | | | | | | (5) | | (5) | Class A Common Stock | 2,308,179 | | 2,30 | 8,179 | I(2)(4)(8) | See footnotes ⁽²⁾ (4)(8) |
| LLC Units of ZoomInfo Holdings LLC | (6) | 08/11/2021 | | | C(9) | | | 281,130 | (6) | | (6) | Class A Common Stock | 281,130 | \$0 | 2,80 | 0,143 | I ⁽¹⁾ | See footnote ⁽¹⁾ |
| LLC Units of ZoomInfo Holdings LLC | (6) | 08/11/2021 | | | C ⁽⁹⁾ | | | 928,069 | (6) | | (6) | Class A Common Stock | 928,069 | \$0 | 6,93 | 5,688 | I ⁽²⁾⁽⁴⁾⁽⁸⁾ | See footnotes ⁽²⁾ (4)(8) |
| LLC Units of ZoomInfo Holdings LLC | (6) | 08/11/2021 | | | C ⁽⁹⁾ | | | 212,774 | (6) | | (6) | Class A Common Stock | 212,774 | \$0 | 1,12 | 1,792 | I ⁽⁴⁾⁽⁷⁾⁽⁸⁾ | See footnotes ⁽⁴⁾ (7)(8) |
| 1 Name or | nd Addross o | f Danarting Darson* | | | | | | | | | | | | | | | | |

| (Street) BOCA RATON | FL | 33434 | | | | | |
|--|---|----------------|--|--|--|--|--|
| (City) | (State) | (Zip) | | | | | |
| 1. Name and Address of Reporting Person* 22C Magellan Holdings LLC | | | | | | | |
| (Last) 445 PARK AVENU | (First) E | (Middle) | | | | | |
| (Street) NEW YORK | NY | 10022 | | | | | |
| (City) | (State) | (Zip) | | | | | |
| 1. Name and Address of 22C Capital GP | | | | | | | |
| (Last) 445 PARK AVENUE 13TH FLOOR | (First) | (Middle) | | | | | |
| (Street) NEW YORK | NY | 10022 | | | | | |
| (City) | (State) | (Zip) | | | | | |
| 1. Name and Address of 22C Capital I-A | | | | | | | |
| (Last) 445 PARK AVENU 13TH FLOOR | (First) | (Middle) | | | | | |
| (Street) NEW YORK | NY | 10022 | | | | | |
| (City) | (State) | (Zip) | | | | | |
| 1. Name and Address of 22C DiscoverOr | Reporting Person* g Investors, LLC | | | | | | |
| (Last) 445 PARK AVENU 13TH FLOOR | (First) | (Middle) | | | | | |
| (Street) NEW YORK | NY | 10022 | | | | | |
| (City) | (State) | (Zip) | | | | | |
| 1. Name and Address of 22C Capital I, L | | | | | | | |
| (Last) | (First) | (Middle) | | | | | |
| 445 PARK AVENU 13TH FLOOR | _ | | | | | | |
| | NY | 10022 | | | | | |
| 13TH FLOOR (Street) | | 10022 (Zip) | | | | | |
| 13TH FLOOR (Street) NEW YORK | NY (State) Reporting Person* | | | | | | |
| 13TH FLOOR (Street) NEW YORK (City) 1. Name and Address of | NY (State) Reporting Person* I, L.L.C (First) | | | | | | |
| 13TH FLOOR (Street) NEW YORK (City) 1. Name and Address of 22C Capital GP (Last) 445 PARK AVENUE | NY (State) Reporting Person* I, L.L.C (First) | (Zip) | | | | | |

| | of Reporting Person* Org MM, LLC | | |
|---------------|---|-----------|--|
| (Last) | (First) | (Middle) | |
| 445 PARK AVEN | IUE | | |
| 13TH FLOOR | | | |
| (Street) | | | |
| NEW YORK | NY | 10022 | |
| (City) | (State) | (Zip) | |
| | s of Reporting Person* Org Advisors, L | <u>LC</u> | |
| (Last) | (First) | (Middle) | |
| 445 PARK AVEN | IUE | | |
| 13TH FLOOR | | | |
| (Street) | | | |
| NEW YORK | NY | 10022 | |
| (City) | (State) | (Zip) | |

Explanation of Responses:

- 1. These shares are held directly by FiveW DiscoverOrg, LLC, whose managing member is FiveW Capital LLC. D. Randall Winn is the managing member of FiveW Capital LLC and, in such capacity, may be deemed to indirectly control FiveW DiscoverOrg, LLC. However, Mr. Winn has irrevocably waived all of his power to make voting and investment decisions with respect to the shares held by FiveW DiscoverOrg, LLC and authorized Eric J. Edell to exercise voting and investment power over the shares held directly by FiveW DiscoverOrg, LLC. Each of FiveW DiscoverOrg, LLC, FiveW Capital LLC, Mr. Winn and Mr. Edell disclaims beneficial ownership of these shares except to the extent of its or his pecuniary interest therein, and this report shall not be deemed an admission that such person is the beneficial owner of the shares for purposes of Section 16 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or for any other purpose.
- 2. These shares are held directly following this offering by 22C Magellan Holdings LLC, whose two principal members are 22C DiscoverOrg Investors, LLC and 22C Capital I, L.P. 22C DiscoverOrg MM, LLC is the managing member of 22C DiscoverOrg Investors, LLC. 22C DiscoverOrg Advisors, LLC is the managing member of 22C DiscoverOrg MM, LLC.
- 3. These shares are held directly by 22C Capital I-A, L.P.
- 4. 22C Capital GP I, L.L.C. is the general partner of 22C Capital I, L.P. and of 22C Capital I-A, L.P. 22C Capital GP I MM LLC is the managing member of 22C Capital GP I, L.L.C. Eric J. Edell and D. Randall Winn are co-managing members of 22C DiscoverOrg Advisors, LLC and co-members of 22C Capital GP I MM LLC and, in such capacities, may be deemed to indirectly control each of 22C Magellan Holdings LLC and 22C Capital I-A, L.P. However, Mr. Winn has irrevocably waived all of his power to make voting and investment decisions with respect to the shares held by each of 22C Magellan Holdings LLC, 22C DiscoverOrg MM, LLC and by 22C Capital I-A, L.P., and authorized Mr. Edell to exercise voting and investment power over the shares held directly by each of 22C Magellan Holdings LLC, 22C DiscoverOrg MM, LLC and by 22C Capital I-A, L.P.
- 5. Shares of the Issuer's Class C common stock ("Class C Common Stock") have ten votes per share and are convertible into shares of the Issuer's Class A common stock ("Class A Common Stock") on a one-for-one basis at the discretion of the holder. These conversion rights do not expire. In addition, each share of Class C Common Stock will convert automatically into one share of Class A Common Stock pursuant to the terms of the Issuer's Amended and Restated Certificate of Incorporation (the "Charter"), including upon any transfer, whether or not for value, except for certain affiliate transfers described in the Charter.
- 6. Pursuant to the terms of the limited liability company agreement for ZoomInfo Holdings LLC ("OpCo"), limited liability company units of OpCo ("OpCo Units") and an equal number of shares of the Issuer's Class B common stock ("Class B Common Stock"), together are exchangeable for shares of Class A Common Stock on a one-for-one basis at the discretion of the holder, subject to exchange rate adjustments for stock splits, stock dividends, and reclassifications. These exchange rights do not expire. Shares of Class B Common Stock have no economic value and have 10 votes per share.
- 7. These shares are held directly by 22C DiscoverOrg MM, LLC. 22C DiscoverOrg Advisors, LLC is the managing member of 22C DiscoverOrg MM, LLC.
- 8. Each of the 22C Capital reporting persons, Mr. Edell and Mr. Winn disclaims beneficial ownership of these shares except to the extent of its or his pecuniary interest therein, and this report shall not be deemed an admission that such person is the beneficial owner of the shares for purposes of Section 16 of the Exchange Act, or for any other purpose.
- 9. These conversions and sales were effected pursuant to an underwritten secondary offering that closed on August 11, 2021.

Remarks:

This Form 4 is being filed in conjunction with the Form 4 filed simultaneously by: D. Randall Winn, FiveW DiscoverOrg, LLC, and FiveW Capital LLC. Each of Mr. Edell, the 22C Capital reporting persons and the FiveW reporting persons may be deemed directors of the Issuer by deputization of Mr. Winn, who serves as a director on the Issuer's board of directors. Exhibit 99.1: Additional Signatures.

<u>/s/ Eric J. Edell</u> <u>08/13/2021</u>

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

22C Capital I, L.P.

By: 22C Capital GP I, L.L.C., its general partner
By: 22C Capital GP I MM LLC, its managing member

By: /<u>s/ Eric J. Edell</u>
Name: Eric J. Edell

Title: Member Date: 08/13/2021

22C DiscoverOrg Advisors, LLC

By: /s/ Eric J. Edell
Name: Eric J. Edell

Title: Managing Member Date: 08/13/2021

22C DiscoverOrg Investors, LLC

By: 22C DiscoverOrg MM, LLC, its managing member
By: 22C DiscoverOrg Advisors, LLC, its managing member

By: /s/ Eric J. Edell
Name: Eric J. Edell

Title: Managing Member Date: 08/13/2021

22C Magellan Holdings LLC

By: /s/ Eric J. Edell Name: Eric J. Edell

Title: Officer with Title of Authorized Signatory Date: 08/13/2021

22C Capital GP I MM LLC

By: /s/ Eric J. Edell
Name: Eric J. Edell

Title: Member Date: 08/13/2021

22C Capital GP I, L.L.C.

By: 22C Capital GP I MM LLC, its managing member

By: /s/ Eric J. Edell
Name: Eric J. Edell
Title: Member

Title: Member Date: 08/13/2021

22C DiscoverOrg MM, LLC

By: 22C DiscoverOrg Advisors, LLC, its managing member

By: <u>/s/ Eric J. Edell</u> Name: Eric J. Edell

Title: Managing Member Date: 08/13/2021

22C Capital I-A, L.P

By: 22C Capital GP I, L.L.C., its general partner
By: 22C Capital GP I MM LLC, its managing member

By: /s/ Eric J. Edell
Name: Eric J. Edell

Title: Managing Member Date: 08/13/2021