FORM 3

TA ASSOCIATES, L.P.

(Last)

(First)

(Middle)

## UNITED STATES SECURITIES AND EXCHANGE **COMMISSION**

Washington, D.C. 20549

OMB APPROVAL 3235-0104 OMB Number: Estimated average burden hours per response:

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## INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF **SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  TA ASSOCIATES, L.P.		e of Event ing Statement n/Day/Year) /2020	3. Issuer Name and Ticker or Trading Symbol ZoomInfo Technologies Inc. [ ZI ]						
(Last) (First) (Middle) 200 CLARENDON STREET			Relationship of Reporting Perlssuer     (Check all applicable)     X Director X		`	Owner	5. If Amendment, Date of Original Filed (Month/Day/Year)  6. Individual or Joint/Group Filing (Check Applicable Line)		
56TH FLOOR			Officer (give	Λ	Other	r (specify			
(Street) BOSTON MA 02116			title below)		below	)	Person	by More than One Person	
(City) (State) (Zip)									
	Table I - I	Non-Deriva	ative Securities Be						
1. Title of Security (Instr. 4)			Beneficially Owned (Instr.   Form: (D) or		3. Own Form:   (D) or I (I) (Inst	Direct Ownership (Instr. 5)			
			ve Securities Benerants, options, con		-				
Title of Derivative Security (Instr. 4)	2. Date Exerc Expiration Day/ (Month/Day/	ate		. 4) or		4. Conversio or Exercis Price of		6. Nature of Indirect Beneficial Ownership (Instr.	
	Date Exercisable	Expiration Date	Title	Amou Numb Share	er of	Derivative Security	or Indirect (I) (Instr. 5)	5)	
Class C Common Stock	(1)	(1)	Class A Common Stock	17,31	15,904	(1)	I	See footnotes <sup>(2)</sup>	
Class C Common Stock	(1)	(1)	Class A Common Stock	326	5,537	(1)	I	See footnotes <sup>(3)</sup>	
Class C Common Stock	(1)	(1)	Class A Common Stock	15,53	35,322	(1)	I	See footnotes <sup>(4)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	66,19	97,636	(5)	I	See footnotes <sup>(6)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	1,70	8,916	(5)	I	See footnotes <sup>(7)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	11,43	32,270	(5)	I	See footnotes <sup>(8)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	2,45	8,550	(5)	I	See footnotes <sup>(9)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	3,88	3,830	(5)	I	See footnotes <sup>(10)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	81,	,634	(5)	I	See footnotes <sup>(11)</sup>	
Units of ZoomInfo Holdings LLC	(5)	(5)	Class A Common Stock	4,32	8,976	(5)	I	See footnotes <sup>(12)</sup>	
Name and Address of Reporting Perso	n*								

(Street) BOSTON	MA	02116		
(City)	(State)	(Zip)		
	dress of Reporting Per <u>Feeder, L.P.</u>	son <sup>*</sup>		
(Last) 200 CLAREI 56TH FLOO	(First) NDON STREET R	(Middle)		
(Street) BOSTON	MA	02116		
(City)	(State)	(Zip)		
	dress of Reporting Per I DO Feeder, L.			
	(First) NDON STREET R	(Middle)		
(Street) BOSTON	MA	02116		
(City)	(State)	(Zip)		
1. Name and Ad	dress of Reporting Per	son*		
TA Atlanti	c & Pacific VII	<u>-B L.P.</u>		
(Last)	(First) NDON STREET	(Middle)		
(Last) 200 CLAREI 56TH FLOO (Street)	(First) NDON STREET			
(Last) 200 CLAREI 56TH FLOO (Street)	(First) NDON STREET R	(Middle)		
(Last) 200 CLAREI 56TH FLOO (Street) BOSTON (City)	(First) NDON STREET R MA (State)	(Middle) 02116 (Zip)		
(Last) 200 CLARED 56TH FLOO (Street) BOSTON (City) 1. Name and Ad TA XI DO (Last)	(First) NDON STREET R MA (State) Idress of Reporting Per AIV, L.P. (First) NDON STREET	(Middle) 02116 (Zip)		
(Last) 200 CLAREI 56TH FLOO (Street) BOSTON (City)  1. Name and Ad TA XI DO (Last) 200 CLAREI	(First) NDON STREET R MA (State) Idress of Reporting Per AIV, L.P. (First) NDON STREET R	(Middle)  02116  (Zip)  son*		
(Last) 200 CLAREI 56TH FLOO (Street) BOSTON (City)  1. Name and Ad TA XI DO (Last) 200 CLAREI 56TH FLOO (Street)	(First) NDON STREET R MA (State) Idress of Reporting Per AIV, L.P. (First) NDON STREET R	(Middle)  02116 (Zip)  son* (Middle)		
(Last) 200 CLAREI 56TH FLOO (Street) BOSTON (City)  1. Name and Ad TA XI DO (Last) 200 CLAREI 56TH FLOO (Street) BOSTON (City)  1. Name and Ad	(First) NDON STREET R MA (State) Idress of Reporting Per AIV, L.P. (First) NDON STREET R MA	(Middle)  02116 (Zip)  son*  (Middle)  02116 (Zip)		

(Street) BOSTON	MA	02116					
(City)	(State)	(Zip)					
Name and Address of Reporting Person*     TA Atlantic & Pacific VII-A L.P.							
(Last) 200 CLAREN 56TH FLOOR	(First) DON STREET	(Middle)					
(Street) BOSTON	MA	02116					
(City)	(State)	(Zip)					
1. Name and Address of Reporting Person*  TA INVESTORS IV, L.P.							
(Last) 200 CLAREN 56TH FLOOR	(First)  DON STREET	(Middle)					
(Street) BOSTON	MA	02116					
(City)	(State)	(Zip)					
1. Name and Address of Reporting Person*  TA SDF III DO AIV II, L.P.							
(Last) 200 CLAREN 56TH FLOOR	(First)  DON STREET	(Middle)					
(Street) BOSTON	MA	02116					
(City)	(State)	(Zip)					
1. Name and Address of Reporting Person*  TA XI DO AIV II, L.P.							
(Last) 200 CLAREN 56TH FLOOR	(First)  DON STREET	(Middle)					
(Street) BOSTON	MA	02116					
(City)	(State)	(Zip)					

## **Explanation of Responses:**

- 1. As described in Issuer's Registration Statement on Form S-1 (Registration No. 333-236674) (the "Registration Statement"), the Class C Common Stock is convertible at the option of the holder on a one-for-one basis for shares of Class A Common Stock of the Issuer and has no expiration date. Upon any transfer of shares of Class C Common Stock, whether or not for value, each such transferred share will automatically convert into one share of Class A Common Stock, except for certain transfers described in the Issuer's amended and restated certificate of incorporation. The shares of Class C Common Stock will convert automatically into Class A Common Stock, on a one-for-one basis, when the aggregate number of outstanding shares of the Company's Class B Common Stock and Class C Common Stock represents less than 5% of the aggregate number of the Company's outstanding shares of Common Stock. The shares of Class C Common Stock have ten votes per share.
- 2. Shares of Class C Common Stock of the Issuer are held by TA XI DO Feeder, L.P ("XI DO").
- $3.\ Shares\ of\ Class\ C\ Common\ Stock\ of\ the\ Issuer\ are\ held\ by\ TA\ SDF\ III\ DO\ Feeder,\ L.P.\ ("SDF\ III\ Feeder").$
- 4. Shares of Class C Common Stock of the Issuer are held by TA Atlantic & Pacific VII-B, L.P. ("Atlantic & Pacific VII-B").
- 5. Units of ZoomInfo Holdings LLC ("Opco") represent limited liability company units of Opco and a corresponding number of shares of Class B Common Stock of the Issuer, which together are exchangeable at the option of the holder on a one-for-one basis for shares of Class A Common (5) Units of ZoomInfo Holdings LLC ("Opco") represent limited liability company units of Opco and a corresponding number of shares of Class B Common Stock of the Issuer, which together are exchangeable at the option of the holder on a one-for-one basis for shares of Class A Common Stock of the Issuer, subject to customary conversion rate adjustments for stock splits, stock dividends, and reclassifications,

pursuant to the amended and restated limited liability company agreement of Opco and has no expiration date. The shares of Class B Common Stock (i) confer no incidents of economic ownership on the holders thereof and (ii) only confer ten-to-one voting rights on the holders thereof.

- 6. Securities are held by TA XI DO AIV, L.P. ("XI DO AIV").
- 7. Securities are held by TA SDF III DO AIV, L.P. ("SDF III DO").
- 8. Securities are held by TA Atlantic & Pacific VII-A, L.P. ("Atlantic & Pacific VII-A").
- 9. Securities are held by TA Investors IV, L.P. ("Investors IV").
- 10. Securities are held by TA AP VII-B DO Subsidiary Partnership, L.P. ("AP VII-B").
- 11. Securities are held by TA SDF III DO AIV II, L.P. ("SDF III DO AIV II").
- 12. Securities are held by TA XI DO AIV II, L.P. ("XI DO AIV II").

13. TA Associates, L.P. is the ultimate general partner of each of XI DO, SDF III Feeder, Atlantic & Pacific VII-B, XI DO AIV, SDF III DO, Atlantic & Pacific VII-A, Investors IV, AP VII-B, SDF III DO AIV II and XI DO AIV II (collectively, the "TA Associates Funds"). Investment and voting control of the TA Associates Funds is held by TA Associates, L.P. Todd R. Crockett and Jason S. Mironov are directors of the Issuer and serve as representatives of TA Associates, L.P. and the TA Associates Funds on the Issuer's board of directors. TA Associates, L.P. disclaims beneficial ownership of such securities, except to the extent of its pecuniary interest in such securities, if any.

## Remarks:

Because no more than 10 reporting persons can file any one Form 3 through the Securities and Exchange Commission's EDGAR system, AP VII-B has filed a separate Form 3.

TA Associates, L.P., by Jeffrey C. Hadden, its General Counsel /s/ Jeffrey C. Hadden TA XI DO Feeder, L.P., by TA Associates XI GP L.P., its General Partner, by TA Associates, L.P., its 06/04/2020 General Partner, Jeffrey C. Hadden, its General Counsel /s/ Jeffrey C. **Hadden** TA SDF III DO Feeder, L.P., by TA Associates SDF III GP L.P., its General Partner, by TA 06/04/2020 Associates, L.P., its General Partner, by Jeffrey C. Hadden, its General Counsel /s/ Jeffrey C. TA Atlantic & Pacific VII-B L.P., by TA Associates AP VII GP L.P., its General Partner, by TA 06/04/2020 Associates, L.P., its General Partner, by Jeffrey C. Hadden, its General Counsel /s/ Jeffrey C. Hadden TA XI DO AIV, L.P., by TA Associates XI GP, L.P. its General Partner, by TA Associates, L.P., its 06/04/2020 General Partner, by Jeffrey C. Hadden, its General Counsel /s/ Jeffrey C. Hadden TA SDF III DO AIV, L.P., by TA Associates SDF III **GP** L.P., its General Partner, by TA Associates, 06/04/2020 L.P., its General Partner, by Jeffrey C. Hadden, its General Counsel /s/ Jeffrey

TA Atlantic & Pacific VII- 06/04/2020

A L.P., by TA Associates
AP VII GP L.P., its
General Partner, by TA
Associates, L.P., its
General Partner, by Jeffrey
C. Hadden, its General

Counsel /s/ Jeffrey C.

<u>Hadden</u>

TA Investors IV, L.P., by

TA Associates, L.P., its

General Partner, by Jeffrey 06/04/2020

C. Hadden, its General Counsel /s/ Jeffrey C.

<u>Hadden</u>

TA SDF III DO AIV II,

L.P., by TA Associates

SDF III GP, L.P., its

General Partner, by TA

<u>Associates, L.P., its</u> <u>06/04/2020</u>

General Partner, by Jeffrey

C. Hadden, its General

Counsel /s/ Jeffrey C.

<u>Hadden</u>

TA XI DO AIV II, L.P., by

TA Associates XI GP, L.P,

its General Partner, by TA

Associates, L.P., its

General Partner, by Jeffrey

06/04/2020

C. Hadden, its General

Counsel /s/ Jeffrey C.

<u>Hadden</u>

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 5 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.