

# ZoomInfo Names Smartsheet CEO Mark Mader and RingCentral CFO Mitesh Dhruv to Board of Directors as Independent Technology Leaders

February 20, 2020

*Dhruv to Chair the Audit Committee*

**Vancouver, WA, February 20, 2020** – [ZoomInfo](#), the global leader in go-to-market (GTM) intelligence solutions, today announced the addition of two new independent directors: Smartsheet CEO Mark Mader and RingCentral CFO Mitesh Dhruv.

"Mark and Mitesh bring a wealth of deep, relevant experience as seasoned software executives whom we expect to bring immediate value to ZoomInfo," said Henry Schuck, Founder and CEO of ZoomInfo. "Their capital markets experience as well as expertise in growing global technology companies will be invaluable in helping to guide our journey as the preeminent go-to-market intelligence provider."

As President and CEO of Smartsheet (NYSE: SMAR), Mark Mader leads the company in its commitment to delivering a platform for enterprise achievement that helps customers move faster and accomplish more. With over 20 years executive leadership experience driving innovation for high-growth Software-as-a-Service (SaaS) companies, Mark is a recognized leader in the technology community, including leading Smartsheet through its 2018 IPO. He has been named Ernst & Young's Entrepreneur of the Year in Technology for the Pacific Northwest, and in 2019 was named one of the Top Major US Company CEOs by Comparably. Under his leadership, Smartsheet was named Washington's Best Workplace by the Puget Sound Business Journal, and Seattle's Next Tech Titan by GeekWire. He also serves as a board member of the University of Washington Information School, one of the world's top information science programs.

A dual-citizen of Germany and the United States, Mark has spent considerable time working and living abroad and applies global perspective to the products and services that Smartsheet delivers, as well as for the companies he advises. Mark holds a B.A. in Geography from Dartmouth College.

"ZoomInfo is an innovative, high-growth company committed to delivering comprehensive, actionable intelligence that helps companies achieve more," said Mark Mader, CEO of Smartsheet. "I look forward to bringing my experience to the board as we work alongside the leadership team to capitalize on a significant market opportunity and evolve the company into its next phase of growth."

As Chief Financial Officer of RingCentral (NYSE: RNG), a leading provider of global enterprise cloud communications, collaboration, contact center solutions, Mitesh Dhruv leads the company's global finance functions, including financial planning, controllership, tax, treasury, and investor relations. With close to 20 years of experience in accounting and finance, including a career on Wall Street as an equity analyst, Mitesh is a reputed leader in the SaaS community. He was recently named *Best Software CFO* in [Institutional Investor's 2020 All-America Executive Team](#). Mitesh held a leadership role throughout RingCentral's 2013 IPO and has scaled RingCentral to be a \$1B revenue run rate business, from approximately \$100 million when he joined in 2012. Under his leadership, RingCentral has been named a leader in the Unified Communications as a Service (UCaaS) industry by prominent analyst firms, including Gartner, Frost & Sullivan, and IHS Markit. Previously, Mitesh was at PriceWaterhouseCoopers and Bank of America-Merrill Lynch, where he provided research coverage for software companies, including companies like Microsoft, Oracle, and Salesforce, and worked on several multi-billion-dollar IPOs.

Dhruv grew up in Mumbai, India and took what he describes as an "eclectic and scenic route" to the top. He is a CPA, Chartered Accountant, CFA Charterholder and holds an undergraduate degree in Accounting. His multidisciplinary experience helps bring more perspective to the decisions he makes as a CFO, making him a strong and confident problem solver.

"In an era of tremendous information availability, the ability for businesses of all sizes to be competitive and profitable is determined by the way they acquire and harness data," said Mitesh Dhruv, CFO of RingCentral. "As the leading go-to-market intelligence provider, ZoomInfo has incredible growth potential. I look forward to helping influence their next chapter as a board member and chair of the audit committee."

## About ZoomInfo

Built over 20 years ago, ZoomInfo Powered by DiscoverOrg has become the go-to-market standard for over 13,500 companies worldwide. Designed to be the single source of truth, the ZoomInfo platform offers best-in-class technology paired with [unrivaled data coverage](#), accuracy, and depth of contacts, companies, and opportunities essential to empower sales, marketing and recruiting professionals to hit their numbers. Deeply embedded into business workflows and technology stacks — including integrations with the leading CRM, Sales Engagement, Marketing Automation, and Talent Management applications — ZoomInfo is capable of delivering more predictable, accelerated, and sustainable growth than any stand-alone solution. ZoomInfo's investors include TA Associates, The Carlyle Group and 22C Capital. For more information about our leading marketing and [sales intelligence solution](#), visit [www.zoominfo.com](http://www.zoominfo.com).

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