



ZoomInfo Launches the GTM.AI CLI, Bringing Verified GTM Data to the Command Line

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The open-source command-line client gives developers, GTM engineers, and AI agents direct access to ZoomInfo's verified go-to-market data from any terminal

VANCOUVER, Wash.--(BUSINESS WIRE)--Jul. 9, 2026-- ZoomInfo (NASDAQ: GTM), the all-in-one AI GTM platform, has released the **GTM.AI CLI**, a command-line client for its verified go-to-market data. The tool is now generally available. Revenue teams can search and enrich companies and contacts, pull intent signals, Scoops, and news, and run agentic research directly from the shell.

The CLI is the newest surface on GTM.AI, ZoomInfo's headless GTM context layer. Every command reads the GTM Context Graph, which maintains identity-resolved data on more than 100 million companies, 500 million contacts, and billions of buying signals, continuously refreshed and continuously queryable.

Without a native client, getting that data into a script means manual exports or custom API integration work. Both go stale the moment they ship. The GTM.AI CLI replaces them with a single installed tool that returns live, verified data on every call.

One Command Family for the GTM Data Surface

Installation is one command through Homebrew or npm, with prebuilt binaries for macOS, Linux, and Windows. Sign-in is OAuth in the browser, with no client ID or secret to paste. From there, the `gtm` command family covers company and contact search and enrichment, intent signals, Scoops, news, agentic account and contact research, and the customer's own GTM context. Results return as JSON, JSONL, CSV, YAML, or a table, so output pipes cleanly into warehouse jobs, CRM updates, and agent workflows. Coding agents can call the CLI directly, and the repository ships a skill for Claude Code.

Part of the GTM.AI Ecosystem

The CLI connects to the same hosted endpoint as the ZoomInfo MCP server, sharing credentials and credit consumption, so teams already using ZoomInfo through Model Context Protocol add the terminal surface without a second integration. It joins the GTM.AI integrations already live across Claude, ChatGPT, Microsoft Copilot Studio, Salesforce Agentforce, HubSpot Breeze, Gong, LeanData, and Google Workspace.

Governance travels with the data. Access control, permissioning, data lineage, AI policy, and audit logging apply to every CLI call, exactly as they apply to every other surface that consumes GTM.AI. Organizations keep one governance posture across the platform, the API, the MCP server, and the terminal.

The GTM.AI CLI is open source under the MIT license. Search and lookup commands are free. Enrichment and agentic research consume bulk data credits from an active ZoomInfo subscription. Documentation is available at gtm.ai/docs/cli, and the source code is at github.com/Zoominfo/gtm-ai-cli.

About ZoomInfo

ZoomInfo (NASDAQ: GTM), the all-in-one AI GTM platform, enables sales, marketing, and customer success teams to execute their go-to-market strategy with confidence. Powered by the industry's most comprehensive B2B data, including more than 100 million companies, 500 million contacts, and billions of signals, ZoomInfo delivers the intelligence, automation, and integrations that modern revenue teams need to identify, engage, and convert their best buyers.

GTM.AI is ZoomInfo's headless GTM context layer. It is the API and Model Context Protocol home for AI agents, powering integrations across Salesforce Agentforce, HubSpot Breeze, Microsoft Copilot, Claude, ChatGPT, and dozens more.

Learn more at zoominfo.com and gtm.ai.

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